



# MAVERICK TRANSPORTATION

## Maverick Seamlessly Integrates ExecuTime Software to Save Time and Money

Few industries appreciate the value of time like the supply chain industry. Schedules rule the day. Minutes count. And time, as they say, is money.

Maverick is no different. But Maverick wanted equally efficient time management for the employees sitting at desks as well as those sitting behind the steering wheels of over 1,200 trucks transporting primarily steel and construction materials.

Based in Little Rock, Arkansas, Maverick operates a combined iSeries and Microsoft Windows shop managing roughly 275 office employees in addition to its driving fleet. Their staff spans nine locations across the United States. While their old time management software wasn't quite as archaic as filling out and calculating paper time cards by hand, it still left a lot to be desired.

"We had problems with the approval process slowing us down," says Lindsey Merritt, Maverick Administrative Services Payroll Manager. "Also, we had problems with punches being imported incorrectly and the managers not being able to run reports or see anything about their employees' time. They had to call payroll for all reporting measurements."

Mike Hufnagel, Maverick Administrative Services Vice President of Information Technology, also had complains about the old product. "It wasn't really designed for multi-site locations very well," he says. "To run it over multiple sites, you just about had to do it with Citrix, which is another layer of technology that you have to buy. It was a very poor performer. Also, the system was really designed for a payroll department to be the czar over reviewing, balancing, and approving of time."



In addition to that, Maverick annually paid a lot of money to maintain a time management product that didn't give them the tools they needed. They knew the system needed fixing. Luckily for Maverick, going to ExecuTime Software, Inc. for its ExecuTime Software time management solution was an easy decision.

**"We were already an ExecuTime Software, Inc. customer for an imaging system. So we knew that they're responsive and good at what they do. That really took away the doubt about how responsive they'd be for the ExecuTime product. They're just a great vendor for us."**

Confident in both ExecuTime's ability to provide the customer service they needed and in ExecuTime Software's quality as a solution, Maverick purchased the software and began a four week implementation process that included about two weeks of testing to ensure ExecuTime's accuracy.

Maverick's ExecuTime installation includes a mix of time clocks in the maintenance shops and PC-based time management for the office staff. ExecuTime is used at all nine of their locations and integrates seamlessly with their iSeries, SSA-Infinium Payroll application, and their driver management application from Innovative Computing Corporation.

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Once implemented and in motion, the benefits of the ExecuTime time management solution were immediate, especially from a cost perspective. **“We paid for ExecuTime with one year of maintenance costs for the old system,”** says Hufnagel. He also notes that their old system charged big money for upgrades and that the old time clocks cost four times as much as time clocks he could use with ExecuTime.

**“The biggest benefit we received from ExecuTime was transferring the guesswork back to the supervisor.”**

**-- Lindsey Merritt,**  
*Maverick Administrative Services  
Payroll Manager*

While Maverick loved to save money, they also saved a lot of time and hassle using ExecuTime. With their old system, managers and employees had to constantly call the payroll department to get information on time usage and vacation time. In addition to fielding these calls, it was also the payroll department's responsibility to track down missed punches and other issues that might come up. With ExecuTime, Maverick's supervisors use their desktop PC to track their employees' time, approve time, and resolve any issues. In addition, individual staff members can check up on their own time usage without involving the payroll department.

“The biggest benefit we received from ExecuTime was transferring the guesswork back to the supervisor,” says Merritt. “Payroll spent hours and hours tracking down issues using the old system. So we pushed that back to the supervisor, which is far less time consuming for them compared to us. I would say that benefit alone saves the payroll department about five to six hours a week.”

**Easy integration also contributes to saving time and effort at Maverick. From the beginning, it was important that their new solution integrate seamlessly with existing applications.**

Using ExecuTime, Maverick never needs to make redundant entries into multiple applications. If they create a new employee in SSA-Infinium Payroll, the record gets automatically created in ExecuTime. They get the same easy functionality from their Innovative Computing integration. “When we pull information from Innovative into Infinium, it automatically populates into ExecuTime as well,” explains Merritt.

On the user side of the equation, ExecuTime remains a winner for Maverick. End users switching from time clocks to PC-based time management required very little training to use ExecuTime like a pro. Also, Maverick eliminated long lines at the time clocks. “We had a percentage of employees that would punch in at the time clock and then go their desk,” says Hufnagel. “Now it's amore efficient process where they can clock in right at their desk.”

In addition to all of the product benefits, Hufnagel also appreciated how easy it is to work with ExecuTime Software, Inc. in a customer / vendor relationship. “They really work hard at understanding your processes,” he says. “When a vendor understands your process, they don't have to give you a dog-and-pony show. They're bringing a solution that meets your needs rather than force-fitting something into your operations. That's the difference between a product and a solution,” concludes Hufnagel.



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